

# RealWear Arc 3

## Arc 3 – Purchase vs. Subscription Model

This document outlines the RealWear Arc 3 commercial sales models—Purchase and Subscription—and compares their differences in cost and benefits, enabling partners to recommend the best option for their customers.

Feature	Purchase	Subscription
Cost	\$2,700 (one-time)	\$1,500 per year
Ownership	Full device ownership	12-month hardware usage
Coverage & Support	<ul style="list-style-type: none"> <li>Standard Warranty replacements</li> <li>Technical Support</li> <li>Cloud Pro services</li> </ul>	<ul style="list-style-type: none"> <li>Standard Warranty replacement</li> <li>Accidental damage protection (drops, impacts, rough handling)</li> <li>Technical Support</li> <li>Cloud Pro services</li> </ul>
Device Upgrades	Not included	Free upgrade to the latest model
Service Cost	<ul style="list-style-type: none"> <li>1-year coverage &amp; support included</li> <li>Optional paid extensions at purchase or renewal</li> </ul>	All benefits Included in subscription
Best For	Basic coverage under normal use	Maximum coverage, upgrades, and complete peace of mind. Simple, automatic, and always covered

## Arc 3 Subscription: Peace of Mind Built In.

Your subscription goes beyond standard warranty coverage—protecting against accidental damage, extending support, guaranteeing hassle-free replacements, and including free upgrades to the latest RealWear technology. It's the worry-free way to keep teams productive, with maximum protection, seamless updates, and total peace of mind.